

Media Fact Sheet

About Conexon

Conexon is an industry-leading broadband network design and construction firm working with rural electric cooperatives, communities and other entities to deploy fiber to the home in rural areas around the country. The company's mission is to ensure that every home and business in every rural community has access to the life- and community-changing benefits of high-speed fiber internet. In 2021, Conexon announced the launch of Connect, the company's internet service provider (ISP) subsidiary today delivering multi-gigabit speed internet in rural markets across the country.

Business Synopsis

- Founded in 2015 by Randy Klindt, an electric cooperative broadband pioneer
- Partner Jonathan Chambers joined in 2016 after exiting the FCC
- Headquartered in Kansas City, Mo.
- Fiber-to-the-home projects across the country
- Multiple call centers, construction and operations facilities around the country
- Over 800 employees

Primary Service Offerings

- Consumer/business internet services through ISP subsidiary, Connect
- Rural fiber-to-the-home project consultation/implementation

Conexon Impact

- Since its inception a decade ago, Conexon has collaborated with electric cooperatives across 80 markets to launch and deploy fiber-to-the-home networks in their territories, with more than 20 projects now reaching 100 percent of members.
- Through Conexon's work with its partners, nearly 3 million rural Americans now have access to fiber to the home, with more than 1.1 million connected.
- Conexon has designed over 200,000 miles of fiber and builds more than 50,000 miles annually.
- With more than \$2 billion in federal, state, and local grants and subsidies funding for FTTH projects, Conexon and its partners have collectively secured more federal broadband funding for fiber construction than any other group in the country
- The company is cited nationally and locally for its exceptional growth and for its impact on the rural broadband landscape, recognized in the Inc. 5000 listing of America's fastest-growing private companies and Broadband Communities Magazine's Fiber-To-The-Home Top 100 for multiple consecutive years.

Conexon Services

Conexon offers clients end-to-end broadband deployment and operations support, from a project's conception to completion with an eye toward long-term sustainability and viability. Conexon focuses on innovative solutions for each of its service lines:

- Feasibility Studies and Business Planning
- Funding Consultation and Support
- Automapping Fiber Network Design
- Construction Management
- Fiber Splicing Services
- Network Engineering and Customer Technical Support
- Voice Service (Phone) Delivery and Regulatory Support
- Full-service Strategic Marketing Solutions
- Commercial Sales Consultation Services

Conexon Leadership

Conexon Founding Partner and co-CEO Randy Klindt

With more than 25 years of experience, Randy Klindt is considered an electric cooperative broadband pioneer, widely credited with architecting the most efficient, affordable and sustainable fiber-to-the-home design in use by electric co-ops today.

Conexon co-CEO Jonathan Chambers

Former Chief of the Office of Strategic Planning for the Federal Communications Commission, Jonathan Chambers has over 30 years of telecommunications regulatory and federal funding experience. He spearheaded Conexon's Rural Electric Cooperative Consortium, the largest, most successful bidding consortium in the FCC's history.

Conexon is supported by a talented senior leadership team with decades of hands-on telecommunications experience and management of fiber-to-the-home deployments; network design, architecture and operations of internet, voice, and IPTV networks; and selling and deploying communications technologies including residential and commercial broadband and VoIP services, as well as specialized turn-key operational services and administrative support.

About Conexon Connect

Conexon Connect, the internet services provider (ISP) formed and operated by Conexon, is an emerging leader in rural broadband. Like Conexon, Connect works predominantly with electric cooperatives and community organizations, building networks using Conexon's proven methodology and architecture that leverages existing infrastructure to power reliable and affordable 100% fiber broadband service for 100% of members.

The innovative Connect model, based on shared investment and shared revenue, allows client partners to simplify their role in launching and delivering retail broadband services to subscribers by relying on Connect to handle all aspects of network construction as well as all aspects of the subscriber experience as the ISP. The debut of this groundbreaking model is one more way that Conexon is transforming rural America by meeting the needs of residents and cooperatives in the heart of its communities.

Connect Scope

- Connect Connect currently operates across 20 markets, serving FTTH customers in Colorado, Florida, Georgia, Kentucky, Louisiana, Mississippi, and Missouri.
- At the completion of current projects, Conexon Connect will deliver FTTH internet access to more than 400,000 rural Americans.
- Connect offers three residential pricing tiers for its world-class, high-speed fiber internet, along with additional service enhancements and phone service (Voice over Internet Protocol or VoIP).
- Connect serves the commercial business market with a suite of customized, scalable data and voice services to make high-speed broadband accessible to all businesses regardless of size.



Conexon Boilerplate

Conexon is an industry-leading broadband network design, construction and operations firm working with electric cooperatives, communities and other entities to deploy fiber to the home across rural America. Since its inception a decade ago, Conexon has collaborated with electric cooperatives across 80 markets to launch and deploy fiber-to-the-home networks in their territories, with more than 20 projects now reaching 100 percent of members. The company's internet service provider, Connect, today delivers multi-gigabit speed internet across many of those markets. Through Conexon's work with its partners, nearly 3 million rural Americans now have access to fiber to the home, with more than 1.1 million connected. The company has designed more than 200,000 miles of fiber, and builds more than 50,000 miles annually. With more than \$2 billion in federal, state, and local grants and subsidies funding for FTTH projects, Conexon and its partners have collectively secured more federal broadband funding for fiber construction than any other group in the country.

Conexon Connect Boilerplate

Conexon Connect, the fiber-to-the-home internet services provider (ISP) formed and operated by Conexon, is an emerging local broadband leader in rural communities across the country. Connect works predominantly with electric cooperatives and communities, building networks using Conexon's proven methodology and architecture that leverage existing infrastructure to power reliable and affordable 100 percent fiber broadband service for rural homes and businesses. Connect currently operates in Colorado, Florida, Georgia, Kentucky, Louisiana, Mississippi, and Missouri.

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